

UNITED KINGDOM - 2020 FINANCIAL SERVICES OPERATIONS SALARY GUIDE

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Our 2020 Financial Services Operations Salary Guide introduces hiring trends and remuneration for Operations professionals in London.

PERMANENT

Asset Management & Private Banking

Job Title	Low	Average	High
Asset Servicing	£35,000	£50,000	£65,000
Cash Management	£35,000	£50,000	£65,000
Client Onboarding	£35,000	£50,000	£65,000
Client Reporting	£35,000	£50,000	£70,000
Client Services	£35,000	£55,000	£75,000
Collateral Management	£40,000	£55,000	£75,000
Data Analyst	£35,000	£45,000	£50,000
Fund Accounting	£45,000	£55,000	£70,000
Fund Administration	£40,000	£50,000	£65,000
Head of Operations/COO	£70,000	£100,000	£140,000
Loans	£40,000	£50,000	£70,000
Operations Business Manager	£50,000	£70,000	£80,000
Performance Analyst	£45,000	£60,000	£75,000
Portfolio Analyst	£45,000	£60,000	£75,000
Private Banking Assistant	£45,000	£60,000	£75,000
Product Development	£50,000	£65,000	£80,000
Reconciliations	£35,000	£45,000	£60,000
Regulatory Reporting	£40,000	£55,000	£70,000
Relationship Manager	£45,000	£65,000	£80,000
Settlements	£35,000	£45,000	£55,000

Job Title	Low	Average	High
Shareholder Services / Transfer Agency Administrator	£30,000	£40,000	£50,000
Trade Support	£40,000	£50,000	£70,000
Transitions	£30,000	£40,000	£50,000

Investment Banking & Brokerage Houses

Job Title	Low	Average	High
Asset Servicing	£40,000	£50,000	£65,000
Cash Management	£40,000	£50,000	£65,000
Client Onboarding	£40,000	£50,000	£65,000
Client Services	£45,000	£60,000	£75,000
Collateral Management	£45,000	£55,000	£70,000
Data Analyst	£35,000	£45,000	£55,000
Head of Operations/COO	£100,000	£140,000	£180,000
Loans	£45,000	£55,000	£70,000
Operations Business Manager	£50,000	£70,000	£80,000
Product Development	£50,000	£65,000	£80,000
Reconciliations	£40,000	£50,000	£60,000
Regulatory Reporting	£40,000	£55,000	£70,000
Relationship Manager	£50,000	£65,000	£80,000
Sales Support	£45,000	£60,000	£80,000
Settlements	£40,000	£50,000	£65,000
Trade Finance	£40,000	£55,000	£70,000
Trade Support	£45,000	£60,000	£80,000

CONTRACT

Asset Management & Private Banking

Job Title	Low	Average	High
Asset Servicing	£200	£240	£280
Cash Management	£200	£240	£280
Client Onboarding	£220	£260	£300
Client Reporting	£220	£250	£280
Client Services	£180	£240	£280
Collateral Management	£200	£250	£270
Data Analyst	£150	£220	£250
Fund Accounting	£200	£250	£300
Fund Administration	£180	£230	£270
Head of Operations/COO	£600	£700	£800
Loans	£160	£220	£250
Operations Business Manager	£200	£250	£300
Performance Analyst	£200	£300	£350
Portfolio Analyst	£220	£250	£280
Private Banking Assistant	£160	£240	£280
Product Development	£600	£700	£1,000
Reconciliations	£200	£220	£250
Regulatory Reporting	£250	£300	£400
Relationship Manager	£230	£260	£300
Settlements	£180	£220	£250
Shareholder Services / Transfer Agency Administrator	£180	£220	£250
Trade Support	£200	£250	£300
Transitions	£180	£260	£300

Investment Banking & Brokerage Houses

Job Title	Low	Average	High
Asset Servicing	£200	£250	£280

Job Title	Low	Average	High
Cash Management	£200	£250	£280
Client Onboarding	£200	£250	£350
Client Services	£200	£250	£300
Collateral Management	£220	£260	£300
Data Analyst	£180	£250	£300
Head of Operations/COO	£600	£700	£800
Loans	£180	£250	£280
Operations Business Manager	£250	£350	£400
Product Development	£500	£700	£1,000
Reconciliations	£180	£230	£280
Regulatory Reporting	£200	£300	£400
Relationship Manager	£300	£350	£400
Sales Support	£200	£250	£300
Settlements	£180	£230	£280
Trade Finance	£180	£200	£250
Trade Support	£200	£250	£300